
Auto Profit Income Recommended Reads

Below are a list of recommended reads. Some I have read. Some I have not yet. This list will continue grow over time as I stumble upon new and interesting titles.

[Vagabonding: An Uncommon Guide to the Art of Long-Term World Travel](#)

[Marks of Excellence: The History and Taxonomy of Trademarks](#)

[Creativity: Flow and the Psychology of Discovery and Invention](#)

[The Art of Deception: Controlling the Human Element of Security](#)

[Making a Living Without a Job, revised edition: Winning Ways for Creating Work That You Love](#)

[The Elusive Obvious or Basic Feldenkrais](#)

[The 4-Hour Body: An Uncommon Guide to Rapid Fat-Loss, Incredible Sex, and Becoming Superhuman](#)

[The Copywriter's Handbook, Third Edition: A Step-By-Step Guide To Writing Copy That Sells](#)

[The Zen of Creativity: Cultivating Your Artistic Life](#)

[The Aladdin Factor](#)

[The Art of Non-Conformity: Set Your Own Rules, Live the Life You Want, and Change the World](#)

[The Total Money Makeover: A Proven Plan for Financial Fitness](#)

[Extreme Fear: The Science of Your Mind in Danger](#)

[Bank On Yourself: The Life-Changing Secret to Protecting Your Financial Future](#)

[How to Measure Anything: Finding the Value of Intangibles in Business](#)

[One Simple Idea: Turn Your Dreams into a Licensing Goldmine While Letting Others Do the Work](#)

[If Life Is a Game, These Are the Rules](#)

[Brandwashed: Tricks Companies Use to Manipulate Our Minds and Persuade Us to Buy](#)

[The Numerati](#)

[Buyology: Truth and Lies About Why We Buy](#)

[Logo Design That Works: Secrets for Successful Logo Design](#)

[Urban Dictionary: Fularious Street Slang Defined](#)

[Go for No! Yes is the Destination, No is How You Get There](#)

[The E-Myth Revisited: Why Most Small Businesses Don't Work and What to Do About It](#)

[Predictably Irrational, Revised and Expanded Edition: The Hidden Forces That Shape Our Decisions](#)

[Make a Fortune Promoting Other People's Stuff Online: How Affiliate Marketing Can Make You Rich](#)

[Prosperity Secrets of the Ages: How to Channel a Golden River of Riches Into Your Life](#)

[The 7 Habits of Highly Effective People](#)

[The 21 Irrefutable Laws of Leadership: Follow Them and People Will Follow You](#)

[The Secret](#)

[Think and Grow Rich](#)

[How to Argue & Win Every Time: At Home, At Work, In Court, Everywhere, Everyday](#)

[Selling the Invisible: A Field Guide to Modern Marketing](#)

[The Unwritten Laws of Business](#)

[Little Green Book of Getting Your Way: How to Speak, Write, Present, Persuade, Influence, and Sell Your Point of View to Others](#)

[How To Win Friends and Influence People](#)

[Why She Buys: The New Strategy for Reaching the World's Most Powerful Consumers](#)

[Secrets of Success: The Science and Spirit of Real Prosperity](#)

[The Power of Your Subconscious Mind](#)

[Live Your Lifestyle](#)

[The Little Book of Stress Relief](#)

[Affirmations Your Passport to Happiness](#)

[Multiple Streams of Income: How to Generate a Lifetime of Unlimited Wealth!](#)

[New Fix-It-Yourself Manual: How to Repair, Clean, and Maintain Anything and Everything In and Around Your Home](#)

[Affiliate Millions: Make a Fortune using Search Marketing on Google and Beyond](#)

[How to Get Rich: One of the World's Greatest Entrepreneurs Shares His Secrets](#)

[Hug Your Customers: The Proven Way to Personalize Sales and Achieve Astounding Results](#)

[The Richest Man in Babylon](#)

[The Wealthy Barber, Updated 3rd Edition: Everyone's Commonsense Guide to Becoming Financially Independent](#)

[The Leap: How 3 Simple Changes Can Propel Your Career from Good to Great](#)

[Your First Year in Network Marketing: Overcome Your Fears, Experience Success, and Achieve Your Dreams!](#)

[A Course In Miracles](#)

[Accidental Genius: Using Writing to Generate Your Best Ideas, Insight, and Content](#)

[The Power of Now: A Guide to Spiritual Enlightenment](#)

[AskMen.com Presents The Style Bible: The 11 Rules for Building a Complete and Timeless Wardrobe](#)

[The Cluetrain Manifesto](#)

[The Definitive Book of Body Language](#)

[Men Are from Mars, Women Are from Venus: The Classic Guide to Understanding the Opposite Sex](#)

[The Millionaire Next Door: The Surprising Secrets of America's Wealthy](#)

[Never Eat Alone: And Other Secrets to Success, One Relationship at a Time](#)

[NLP: The New Technology of Achievement](#)

[The Big Book Of NLP Techniques: 200+ Patterns & Strategies of Neuro Linguistic Programming](#)

[Persuasion Skills Black Book: Practical NLP Language Patterns for Getting The Response You Want](#)

[Secrets of the Millionaire Mind: Mastering the Inner Game of Wealth](#)

[The 4-Hour Workweek: Escape 9-5, Live Anywhere, and Join the New Rich](#)

[The Best That Money Can't Buy](#)

[Writing in Flow: Keys to Enhanced Creativity](#)

[Never Get a "Real" Job: How to Dump Your Boss, Build a Business and Not Go Broke](#)

[How to Wow: Proven Strategies for Selling Your \[Brilliant\] Self in Any Situation](#)

[Radicals & Visionaries: Entrepreneurs Who Revolutionized the 20th Century](#)

[Built to Last: Successful Habits of Visionary Companies](#)

[Keep ANY Promise: a blueprint for designing your future](#)

[The Fred Factor: How Passion in Your Work and Life Can Turn the Ordinary into the Extraordinary](#)

[Hire the American Dream: How to Build Your Minimum Wage Workforce Into A High-Performance, Customer-Focused Team](#)

[Covert Persuasion: Psychological Tactics and Tricks to Win the Game](#)

[The Science of Influence: How to Get Anyone to Say "Yes" in 8 Minutes or Less!](#)

[The Art of Manliness: Classic Skills and Manners for the Modern Man](#)

[Don't Make Me Think: A Common Sense Approach to Web Usability](#)

[The Science of Getting Rich](#)

[The Tipping Point: How Little Things Can Make a Big Difference](#)

[Rich Dad Poor Dad: What The Rich Teach Their Kids About Money That the Poor and Middle Class Do Not!](#)

[Zen To Done: The Ultimate Simple Productivity System](#)

[Made to Stick: Why Some Ideas Survive and Others Die](#)

[Click: What Millions of People Are Doing Online and Why it Matters](#)

[The New Elite: Inside the Minds of the Truly Wealthy](#)

[Blink: The Power of Thinking Without Thinking](#)

[Your Money or Your Life: Transforming Your Relationship with Money and Achieving Financial Independence](#)

[The Ten Truths of Wealth Creation](#)

[Driven: Business Strategy, Human Actions, And The Creation Of Wealth](#)

[The Complete Vision Board Kit: Using the Power of Intention and Visualization to Achieve Your Dreams](#)

[Virus of the Mind: The New Science of the Meme](#)

[The Vision Board](#)

[The Power of Eye Contact: Your Secret for Success in Business, Love, and Life](#)

[The Experience Economy](#)

[Spontaneous Evolution: Our Positive Future and a Way to Get There From Here](#)

[Smarter, Faster, Cheaper: Non-Boring, Fluff-Free Strategies for Marketing and Promoting Your Business](#)

[The Rise of the Creative Class](#)

[Quitter: Closing the Gap Between Your Day Job & Your Dream Job](#)

[The Parable of the Pipeline: How Anyone Can Build a Pipeline of Ongoing Residual Income in the New Economy](#)

[Killing Sacred Cows: Overcoming the Financial Myths That Are Destroying Your Prosperity](#)

[Swim with the Sharks Without Being Eaten Alive: Outsell, Outmanage, Outmotivate, and Outnegotiate Your Competition](#)

[How to Retire Overseas: Everything You Need to Know to Live Well \(for Less\) Abroad](#)

[How to Cheat at Everything: A Con Man Reveals the Secrets of the Esoteric Trade of Cheating, Scams, and Hustles](#)

[Getting to Yes: Negotiating Agreement Without Giving In](#)

[Fooled by Randomness: The Hidden Role of Chance in Life and in the Markets](#)

[Feng Shui Your Life](#)

[Conversational Hypnosis: A Manual of Indirect Suggestion](#)

[Change Your Brain, Change Your Life: The Breakthrough Program for Conquering Anxiety, Depression, Obsessiveness, Anger, and Impulsiveness](#)

[Give Smart: Philanthropy that Gets Results](#)

[Unstoppable Confidence: How to Use the Power of NLP to Be More Dynamic and Successful](#)

[Delivering Happiness: A Path to Profits, Passion, and Purpose](#)

[The One Minute Manager](#)

[Customers for Life: How to Turn That One-Time Buyer Into a Lifetime Customer](#)

[Les Schwab Pride in Performance: Keep It Going](#)

[Social Engineering: The Art of Human Hacking](#)

[The Toilet Paper Entrepreneur: The tell-it-like-it-is guide to cleaning up in business, even if you are at the end of your roll.](#)

[The Million-Dollar Idea in Everyone: Easy New Ways to Make Money from Your Interests, Insights, and Inventions](#)

[Never Get a "Real" Job: How to Dump Your Boss, Build a Business and Not Go Broke](#)

[The Art of the Start: The Time-Tested, Battle-Hardened Guide for Anyone Starting Anything](#)

[Business Startup 101: From Great Idea to Profit...Quick!](#)

[The One Minute Millionaire: The Enlightened Way to Wealth](#)

[The Accidental Entrepreneur: The 50 Things I Wish Someone Had Told Me About Starting a Business](#)

[48 Days to the Work You Love: Preparing for the New Normal](#)

[Kiss, Bow, or Shake Hands \(The Bestselling Guide to Doing Business in More than 60 Countries\)](#)

[Pick Another Checkout Lane, Honey: Save Big Money & Make the Grocery Aisle your Catwalk!](#)

[The Lazy Couponer: How to Save \\$25,000 Per Year in Just 45 Minutes Per Week with No Stockpiling, No Item Tracking, and No Sales Chasing!](#)

[How to Shop for Free: Shopping Secrets for Smart Women Who Love to Get Something for Nothing](#)

[App Empire: Make Money, Have a Life, and Let Technology Work for You](#)

[The \\$100 Startup: Reinvent the Way You Make a Living, Do What You Love, and Create a New Future](#)

[Your Portable Empire: How to Make Money Anywhere While Doing What You Love](#)

[Make Money Online: How I Created a Six Figure Income Giving Away a Dead Guy's Book](#)

[The Passion Test: The Effortless Path to Discovering Your Life Purpose](#)

[Pink Bat: Turning Problems Into Solutions](#)

[Less Work, More Money: The Entrepreneurial Life Plan](#)

[Business in a Backpack: How to Build and Run a Profitable Business While You Travel the World](#)

[How to Make Maximum Money in Minimum Time: 16 of the Fastest Cash-Producing Secrets Known to Man](#)

[The Great Formula: for Creating Maximum Profit with Minimal Effort](#)

[The Irresistible Offer: How to Sell Your Product or Service in 3 Seconds or Less](#)

[Blue Ocean Strategy: How to Create Uncontested Market Space and Make Competition Irrelevant](#)

[What Got You Here Won't Get You There: A Round Table Comic: How Successful People Become Even More Successful](#)

[The Now Habit: A Strategic Program for Overcoming Procrastination and Enjoying Guilt-Free Play](#)

[Stumbling on Happiness](#)

[The Joy of Simple Living: Over 1,500 Simple Ways to Make Your Life Easy and Content-- At Home and At Work](#)

[Scratch Beginnings: Me, \\$25, and the Search for the American Dream](#)

[Radical Honesty: How to Transform Your Life by Telling the Truth](#)

[The Paradox of Choice: Why More Is Less](#)

[The Laptop Millionaire: How Anyone Can Escape the 9 to 5 and Make Money Online](#)

[Internet Riches: The Simple Money-Making Secrets of Online Millionaires](#)

[Endless Referrals](#)

[Abundance: The Future Is Better Than You Think](#)

[Fascinate: Your 7 Triggers to Persuasion and Captivation](#)

[Beach Money: Creating Your Dream Life Through Network Marketing](#)

[Permission Marketing : Turning Strangers Into Friends And Friends Into Customers](#)

[The Millionaire Fastlane: Crack the Code to Wealth and Live Rich for a Lifetime.](#)

[The Millionaire Messenger: Make a Difference and a Fortune Sharing Your Advice](#)

[The Hour A Day Entrepreneur: Escape the Rat Race and Achieve Entrepreneurial Freedom With Only One Focused Hour A Day](#)

[Getting Everything You Can Out of All You've Got: 21 Ways You Can Out-Think, Out-Perform, and Out-Earn the Competition](#)

[Sales Letters That Sizzle : All the Hooks, Lines, and Sinkers You'll Ever Need to Close Sales](#)

[Creative Visualization: Use the Power of Your Imagination to Create What You Want in Your Life](#)

[Rich Dad's Conspiracy of the Rich: The 8 New Rules of Money](#)

[Happier Than A Billionaire: Quitting My Job, Moving to Costa Rica, and Living the Zero Hour Work Week](#)

[Start a Freedom Business](#)

[Rubies in the Orchard: How to Uncover the Hidden Gems in Your Business](#)

[SPIN Selling](#)

[Start Something That Matters](#)

[Unclutter Your Life in One Week](#)

[Escape From Cubicle Nation: From Corporate Prisoner to Thriving Entrepreneur](#)

[The Ultimate Sales Letter: Attract New Customers. Boost your Sales.](#)

[Writing for Emotional Impact: Advanced Dramatic Techniques to Attract, Engage, and Fascinate the Reader from Beginning to End](#)

[How to Turn Words Into Money](#)

[Write to Sell: The Ultimate Guide to Great Copywriting](#)

[Triggers: 30 Sales Tools you can use to Control the Mind of your Prospect to Motivate, Influence and Persuade](#)